

**COURSES OPEN TO EXCHANGE STUDENTS 2018 - 2019**

**SEMESTER 1 September-December 2018**

Taught in French (FR) or English (EN)

CODE	FR	EN	COURSE TITLE	CONTACT HOURS	NULBER OF PLACES AVAILABLE	ECTS CREDITS
<b>FRENCH AS A FOREIGN LANGUAGE (Managed by the Department of Languages of the University of Montpellier)</b>						
HMFLE10L	X		FLE (French as a Foreign Language)	30	unlimited	3
<b>from BIMB degree (BACHELOR LEVEL) / courses start from 17/09/18 to 21/12/18 exams included</b>						
ADECU224		X	Strategic Marketing	15	10	3
ADECU225		X	International Marketing Mix	15	places available	3
ADECU226		X	Psychosociology	15	places available	3
ADECU236		X	Intercultural Management	15	places available	3
ADECU228		X	Decision Psychology	15	10	3
ADECU234		X	Introduction to finance and international budgeting	15	places available	3
ADECU230		X	World Economy	15	places available	3
ADECU231		X	Export Strategy	15	places available	3
ADECU232		X	International negotiation	15	places available	3
ADECU233		X	International Distribution and Sales	15	places available	3
ADUE040		X	German <i>All levels</i>	27	places available	5
ADUE041	X		Spanish <i>2 groups: Beginners or Advanced</i>	27	places available	5
<b>LICENCE 3rd year (BACHELOR LEVEL) / courses start from 10/09/18 to 30/11/18 exams included</b>						
ALECU001	X		Comptabilité générale	15	10	3
ALECU002	X		Introduction à la finance	15	10	3
ALECU003	X		Introduction à l'économie	15	10	3
ALECU004	X		Droit	15	10	3
ALECU005	X		Marketing stratégique	15	10	3
ALECU006	X		Marketing opérationnel	15	10	3
ALECU008	X		Théorie des Organisations (TDO)	15	10	3
ALECU009	X		Statistiques	15	10	3
ALECU010	X		Théorie de la décision	15	10	3
ALECU012	X		Informatique	15	10	3
<b>MASTER 1st year in French / courses start from 17/09/18 to 21/12/18 exams included</b>						
AMECU013	X		Théorie des organisations	18	places available	3
AMECU014	X		Théorie de la firme	18	places available	3
AMECU015	X		Comptabilité générale approfondie	18	places available	3
AMECU016	X		Comptabilité analytique approfondie	18	places available	3
AMECU017	X		Marketing	18	places available	3
AMECU018	X		Etudes et diagnostic	18	places available	3
AMECU019	X		Informatique de gestion	18	places available	3
AMECU020	X		Simulation de gestion (business game)	18	places available	3
AMECU021	X		Diagnostic financier	18	places available	3
AMECU022	X		Décision financière	18	places available	3
AMECU023	X		Management Ressources Humaines	36	places available	6
<b>MASTER 1st year in English / courses start from 24/09/18 to 21/12/18 exams included</b>						
AMEA0001		X	Organizational theory	18	5	3
AMEA0002		X	Theory of the firm	18	5	3
AMEA0003		X	General accountings	18	5	3
AMEA0004		X	Cost accountings and international cost accountings	18	5	3
AMEA0005		X	Strategic marketing (M1)	18	5	3
AMEA0006		X	Marketing studies	18	5	3
AMEA0007		X	Information systems	18	5	3
AMEA0008		X	Simulation (M1)	18	5	3
AMEA0009		X	Introduction to finance (M1)	18	5	3
AMEA0010		X	Global Entrepreneurship finance	18	5	3
AMEA0011		X	Human resources management	18	5	3
AMEA0012		X	International human resources management	18	5	3

from MBA program (MASTER LEVEL) / courses start from 24/09/18 to 21/12/18 exams included						
AEGU0001		X	International Marketing (master)	33	places available	6
AEGU0004		X	International Management (master)	15	places available	3
AEGU0005		X	Technologies Management	15	places available	3
AEGC0001		X	International Strategy	15	places available	3
AEGC0002		X	E-Marketing & Sales Force	15	places available	3
AEGU0006		X	Innovation Management	33	places available	6
AEGC0003		X	European Culture	15	places available	3
AEGC0004		X	Business Game (master)	15	places available	3